



25th Annual OARA Convention & Trade Show

Friday March 18 – Sunday March 20, 2016
 HILTON TORONTO/MARKHAM SUITES CONFERENCE CENTRE

SUNDAY SALES SCHOOL

with Amber Elenbaas

ABOUT AMBER

Amber Elenbaas is a 3rd generation auto recycler who is rapidly becoming a much sought after speaker. For nearly a decade, Amber enjoyed growing recycling facilities while focusing on efficiency and team building.

She did this as the general manager of three auto parts businesses in the US. In 2015, Amber served as a field rep for Rebuilders Automotive Supply (RAS) and helped recyclers sell their cores for more. She plans to return to Michigan in 2016 to buy the salvage yard her grandfather started in the '50s.

VISIT OUR WEBSITE www.oara.com

HOTEL RESERVATIONS

Please contact the **Hilton Toronto/Markham Suites**

Conference Centre directly at:

1-800-593-9223 and quote the:

"Ontario Automotive Recyclers Association"

to receive the group rate of \$139/night.

Group rate is subject to availability

and is valid **until March 5, 2016**

CONTACT INFORMATION

For more information, please contact OARA at 519-858-8761 or via email: steve@oara.com

Registrations can be faxed to: 905-538-7930

PAYMENT

Send full payment to: **OARA: 1447 Upper Ottawa St., Unit 1, Hamilton ON, L8W 3J6**

AGENDA

9:30 - 10:00am Welcome

Introductions, expectations and warm up exercises.

10:00 - 11:00am Fuel Your Success with Warranties

Using warranties to provide the very best customer service.

11:00am - 12:00pm Increasing your Brokered Sales

Proven techniques to make more money brokering.

12:00 - 12:45pm Lunch Break

12:45 - 1:00pm Morning recap

1:00 - 2:00pm Make More Money without More Customers

Turning \$1,000/mth customers into \$5,000/mth customers.

2:00 - 3:00pm Closing the Sale and Self Training

How to get better every month from here on out!

3:00 - 3:30 pm Best Idea Contest

Bring your best ideas and share with the group.

The best idea voted by the group wins a prize!

Each of the main sessions will last 45 minutes with 15 minutes

at the end reserved for questions or further in-depth discussions.



Amber Elenbaas

"My seminars are very hands-on, boots on the ground and I think that changes the energy of the day. It's all practical information that can used every day. I want to really help people with their day-to-day business and inspire them to put systems, procedures and policies into place that increase their profits. I want to be a part of that."

Company _____

Telephone _____ Email _____

Contact _____

SUNDAY SALES SCHOOL # of delegates _____ @ \$107.35 (\$95 + \$12.35 hst) = \$ _____

METHOD OF PAYMENT

Total Amount Due \$ _____

____ Invoice my company ____ Credit Card ____ Cheque (made payable to OARA)

Card#: _____ Exp: _____

Cardholder's Name _____

Cardholder's Signature _____

NAME BADGES

Please print clearly. Delegates must be registered and wearing a name badge to access event functions.

NAME _____ NAME _____

NAME _____ NAME _____

NAME _____ NAME _____